

Asia Forum for Clean Energy Financing 3-4 March 2009 Singapore

Call for Proposals for Business Competition

<http://www.cleanenergy-financing.com>
for detailed information

The Asia Forum for Clean Energy Financing is being organized by the Climate Technology Initiative (CTI), CTI's Private Financing Advisory Network (CTI's PFAN), the International Center for Environmental Technology Transfer (ICETT), ReEx Capital Asia, the Sustainable Energy Association of Singapore (SEAS), and the USAID ECO-Asia Clean Development & Climate Program (ECO-Asia). The Forum is designed to offer one-on-one coaching by industry experts to qualified project developers to create financially, socially, and environmentally viable business proposals. Those who produce high quality proposals will be invited to the Forum that will be held on 4 March 2009 in Singapore, and make presentations on their business proposals in front of potential investors and financiers. It will be preceded by a one-day workshop on 3 March 2009 to prepare for presentations at the Forum. The Forum will be conducted in a competition style and awards will be presented to proposals with high business potential, as chosen by a panel of judges at the conclusion of the Forum. *In its first year, participation is restricted to ASEAN countries.*

Aimed at bringing together project developers engaged in the development of clean energy businesses and investors and financiers interested in financing such businesses, the Forum will serve as a platform for the participants to explore business opportunities through presentations and discussions on business proposals.

Eligibility

Any persons or company resident or actively operating and/or registered in any ASEAN country may participate in the Asia Forum for Clean Energy Financing. While there is no restriction on the size of the company / sponsor, the award is designed to reflect excellence in new ventures.

Focus of Business that will be considered

The business must promote clean energy technologies, products or services that would in general include:

- Biomass
- Biogas
- Solar
- Wind
- Geothermal
- Hydropower
- Tidal / Ocean
- Energy efficiency
- Distributed generation
- Waste-to-energy
- Emission reduction
- Energy storage

Competition Categories

Only business opportunities that require total (initial) capital in excess of US\$1 million (or currency equivalent) will be considered.

Acceptable Business Plans

Plans eligible for the Forum may include, but are not limited to:

- New venture/new business including green field utility type projects
- Merger or acquisitions, including leveraged buyouts, which will lead to a turnaround, roll-up, or some other significant change that adds value to the current business
- Joint venture, alliance or network-based business (e.g., create new entity from current enterprises)

Submission of Application

The submission of the Application to Participate together with the Executive Summary must be made by Monday, 22 December 2008 to ACEFI@reexasia.com. Application Form and Executive Summary Guidelines can be downloaded from the website (<http://www.cleanenergy-financing.com>). Participants selected to advance into the next round will be notified by Wednesday, 7 January 2009.

Timeline

The timeline of the Forum is divided into 3 stages.

Stage 1: Application and Executive Summary Submission

The submission of the Application to Participate together with the Executive Summary must be made by Monday, 22 December 2008 to ACEFI@reexasia.com. Application Form and Executive Summary Guidelines can be downloaded from the website (<http://www.cleanenergy-financing.com>).

Stage 2: Coaching and Business Plan Preparation

Teams selected to advance into stage 2 will be offered one-on-one coaching. In this stage, industry experts chosen based on the scope of the respective business plan will assist the teams in preparing a concrete business plan. This support, up to five days in total, will be provided at no cost to the teams.

Stage 3: Asia Forum for Clean Energy Financing

Based on the business plans, PowerPoint slides and recommendations by the industry experts, 11 teams will be selected to attend the preparatory workshop and the Asia Forum for Clean Energy Financing in Singapore and present their ideas to investors and a judging panel. This will include an expense paid trip to Singapore including accommodation and travel expenditure.

Industry Experts

In stage 2, one-on-one coaching will be provided by industry experts who are part of the network amongst the organisers, more particularly from ReEx Capital Asia, CTI's PFAN members, ECO-Asia and as appropriate from local business development sources. Those from the existing network have extensive experience in providing such services within the clean energy markets internationally.

About CTI's PFAN

CTI's PFAN is a public private partnership initiated by the CTI in cooperation with the UNFCCC Expert Group on Technology Transfer (EGTT) and supported by a number of private sector companies in the financing sectors of the clean / renewable energy industry.

CTI's PFAN aims to bridge the gap between available sources of finance and project developers to help the parties speak the same language and develop and produce financially viable, bankable project and financing proposals. For these aims PFAN seeks to identify projects that may be suitable for private sector finance at an early stage and act as a project financing coaching and consultancy service to guide such projects to bankability and financial close.

For this Forum, CTI's PFAN will be represented by the Regional Network Coordinator for Asia, ReEx Capital Asia and the Global Coordinator, PPL International. For further details, refer to <http://www.climatetech.net>

About ReEx Capital Asia

ReEx Capital Asia is an investment banking boutique based in Singapore, specializing in the Asian Clean Energy sector. Its main business is capital raising: originating investment opportunities, structuring deals and raising funds (debt / equity) for renewable energy infrastructure, biofuel production facilities, energy efficiency projects, clean technologies and green products/services companies. ReEx Capital Asia is also offering advisory services for due diligence and investment strategies (buy-side), and business plan, financial models, project structuring (sell-side). For further details, refer to <http://www.reexasia.com>

About PPL International

PPL International is an independent financing advisor specializing in clean & renewable energy projects in developing countries. For further details, refer to <http://www.ppl-int.com>

About ECO-Asia

ECO-Asia works to catalyze policy and finance solutions for clean energy in Asia's largest developing economies through targeted assistance, training, regional cooperation, and knowledge sharing. ECO-Asia takes a regional approach to solving problems-building partnerships, demonstrating solutions, and sharing information in Asia's fastest growing economies. In the area of finance, ECO-Asia Clean Development & Climate Program is working with clean energy project developers and financial institutions to stimulate increased investment in clean energy projects. ECO-Asia is active in China, India, and the four largest ASEAN countries – Indonesia, the Philippines, Thailand, and Vietnam. For further details, refer to <http://www.usaid.eco-asia.org> and www.cleanenergyasia.net.

Forum Organizers

About CTI

The CTI is a multilateral initiative, operating as an Implementing Agreement under the International Energy Agency (IEA). Its mission is to bring countries together to foster international co-operation in the accelerated development and diffusion of climate-friendly and environmentally sound technologies and practices.

The CTI currently has 10 member countries, and works closely with the UNFCCC process, including its Secretariat and the EGTT, relevant IEA Implementing Agreements and other international organizations or initiatives. For further details, refer to <http://www.climatetech.net>

About ICETT

ICETT was established in 1990 with the cooperation of local governments, industries, and academia and has been accredited by the Ministry of Economy, Trade and Industry. ICETT's mission is to accelerate the transfer of environmental technologies to countries confronting environmental degradation resulting from industrial-related activities in order to assist and promote environmental conservation and sustainable development on a global scale. Its areas of activities include information dissemination, environmental research study, and technical assistance and training. For further details, refer to <http://www.icett.or.jp>